Seguin Services Audit Report For the Year Ended June 30, 2012

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INDEPENDENT AUDITOR'S REPORT

Board of Directors Seguin Services Cicero, Illinois

We have audited the statement of financial position of **Seguin Services** (Corporation), an Illinois corporation and not-for-profit as of June 30, 2012 and 2011, and the related statements of cash flows for the years then ended, and the statements of activities and functional expenses for the year ended June 30, 2012. These financial statements are the responsibility of the Corporation's management. Our responsibility is to express an opinion on these financial statements based on our audits. The prior year summarized comparative information has been derived from the Corporation's 2011 financial statements and in our report dated November 9, 2011, we expressed an unqualified opinion on those financial statements.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America, and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Corporation's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Seguin Services as of June 30, 2012 and 2011, and the results of its cash flows for the years then ended, and the changes in net assets for the year ended June 30, 2012, in conformity with accounting principles generally accepted in the United States of America.

In accordance with *Government Auditing Standards*, we have also issued our report dated November 12, 2012, on our consideration of the Corporation's internal control over financial reporting, and on our tests of its compliance with certain provisions of laws, regulations, contracts, grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards*, and should be considered in assessing the results of our audit.

Selden Fox, Ltd.

November 12, 2012

Seguin Services Statement of Financial Position June 30,

\$ 305,509 2,147,117 1,501,437 3,786 574,703 210,674	\$ 253,051 2,077,865 2,053,044 12,947
2,147,117 1,501,437 3,786 574,703	2,077,865
1,501,437 3,786 574,703	2,053,044
3,786 574,703	•
3,786 574,703	•
574,703	12,947
•	
210,674	-
	210,674
405,683	470,235
(50,007)	(66,419)
2,646,276	2,680,481
152,038	108,661
77,886	78,569
41,584	25,234
59,385	63,657
16,767,233	16,920,695
\$ 22,197,028	\$ 22,208,213
\$ 731,900	\$ 596,755
2,378,881	2,239,133
646,851	743,910
207,957	561,271
3,247	900
245,000	435,000
9,908,304	10,358,973
14,122,140	14,935,942
1,024,920	1,036,335
7,049,968	6,235,936
8,074,888	7,272,271
\$ 22,197,028	\$ 22,208,213
	\$ 731,900 2,378,881 646,851 207,957 3,247 245,000 9,908,304 14,122,140 (50,007) 3,247 245,000 9,908,304 14,122,140

Seguin Services Statement of Activities

For the Year Ended June 30, 2012 (With Comparative Totals for 2011)

		2012		
		Temporarily		2011
Public support and revenue:	Unrestricted	Restricted	Total	Total
Public support and revenue. Public support:				
State of Illinois:				
Purchase of service:				
Department of Human Services	\$ 12,870,329	\$ -	\$ 12,870,329	\$ 12,287,644
Department of Children	¥ .=,0.0,0=0	•	·,,	,,,
and Family Services	8,740,316	-	8,740,316	9,036,763
Grant in aid Federal Assistance	- 101,499	19,399	120,898	78,466 104,907
Community Development	101,433	15,555	120,030	104,307
Block Grants	-	293,600	293,600	181,950
Community Mental Health	006 450		226 452	212 276
Act (708) Contributions	226,452 1,230,397	975,891	226,452 2,206,288	213,276 1,544,144
Contributions				
Total public support	23,168,993	1,288,890	<u>24,457,883</u>	23,447,150
Revenue:				
Work contracts	35,636	-	35,636	47,494
Client fees	2,108,263	-	2,108,263	1,902,616
Investment income (loss)	(35,872)	-	(35,872)	305,436 28,169
Gain on sale of assets Other	359,730	-	359,730	363,839
Net assets released from	555,155		000,100	
restrictions	474,858	(474,858)		
Total revenue	2,942,615	(474,858)	2,467,757	2,647,554
T 4.1 1.12				
Total public support and revenue	26,111,608	814,032	26,925,640	26,094,704
and revenue	20,111,000	014,002	20,020,040	20,004,104
Expenses:	00.045.054		00.045.054	00 007 000
Program services Supporting services	23,045,851 3,077,172	-	23,045,851 3,077,172	22,627,000 3,081,792
Supporting services	3,011,112		3,017,172	3,001,732
Total expenses	26,123,023		26,123,023	25,708,792
Change in net assets	(11,415)	814,032	802,617	385,912
Net assets:				
Beginning of the year	1,036,335	6,235,936	7,272,271	6,886,359
End of the year	\$ 1,024,920	\$ 7,049,968	\$ 8,074,888	\$ 7,272,271
See accompanying notes.				

Seguin Services Statement of Functional Expenses For the Year Ended June 30, 2012 (With Comparative Totals for 2011)

						Pr	ogra	m Services
		Develop- mental Training	Foster Care	upported	Su	mmunity upported Living ungement	I	ommunity ntegrated Living rangement
Salaries and related expenses	\$	2,839,657	\$ 7,058,396	\$ 608,993	\$	343,675	\$	6,670,469
Consumable supplies		144,881	197,546	47,335		1,502		140,279
Occupancy		144,421	88,791	1,835		-		481,150
Local transportation		77,560	176,924	36,180		6,622		184,220
Equipment purchase		13,265	9,457	263		225		38,763
Leasing and rental		40,789	-	-		-		20,385
Interest		95,287	8,658	-		-		394,985
Miscellaneous		107,359	 81,170	 10,018		2,402		99,293
Total expenses before depreciation		3,463,219	7,620,942	704,624		354,426		8,029,544
Depreciation	_	154,105	 72,028	8,575		1,461		618,824
Total expenses	\$	3,617,324	\$ 7 ,692,970	\$ 713,199	\$	355,887	\$	8,648,368

See accompanying notes.

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				Supporting	g Services		
Pagaita	Saguin Caraa	Seguin	Total by	Fund-raising and	Admin-		otal
Respite	SeguinCares	Enterprises	Program	Development	istrative	2012	2011
\$ 78,075	\$ 728,496	\$ 481,234	\$ 18,808,995	\$ 539,063	\$ 1,642,183	\$ 20,990,241	\$ 20,441,929
9,416	16,172	237,464	794,595	3,934	62,404	860,933	832,985
9,315	46,607	67,802	839,921	75	144,130	984,126	1,091,489
3,430	14,194	17,998	517,128	2,412	25,810	545,350	526,850
541	8,929	8,706	80,149	911	14,940	96,000	170,196
-	808	896	62,878	5,148	186,152	254,178	227,242
3,285	25,442	13,939	541,596	-	14,773	556,369	567,306
1,050	5,142	102,855	409,289	188,913	66,210	664,412	676,811
105,112	845,790	930,894	22,054,551	740,456	2,156,602	24,951,609	24,534,808
16,939	39,262	80,106	991,300	9,057	171,057	1,171,414	1,173,984
\$ 122,051	\$ 885,052	\$ 1,011,000	\$ 23,045,851	\$ 749,513	\$ 2,327,659	\$ 26,123,023	\$ 25,708,792

Seguin Services Statement of Cash Flows For the Year Ended June 30,

	 2012	2011
Cash flows from operating activities:		
Change in net assets	\$ 802,617	\$ 385,912
Adjustments to reconcile changes in net assets to	•	·
net cash provided by (used in) operating activities:		
Depreciation	1,171,414	1,173,984
Amortization	4,272	4,054
Stock contributions	(394)	(1,920)
Property and equipment contributions	(103,360)	(227,059
(Gain) loss on investments	61,273	(210,244
(Gain) on sale of property and equipment	-	(28,169
Changes in other working capital items:		
Receivables	(211,295)	930,581
Assets held for sale	(43,377)	24,679
Prepaid expenses	683	25,024
Security deposits	(14,003)	(11,584)
Accounts payable	135,145	(76,204)
Accrued expenses	42,689	274,237
Deferred revenue	 (353,314)	88,966
Net cash from operating activities	 1,492,350	2,352,257
Cash flows from investing activities:		
Purchase of property and equipment	(914,592)	(770,342)
Purchase of investments	(130,131)	(1,173,685)
Proceeds from sale of property and equipment	-	19,029
Proceeds from sale of investments	 	 169,498
Net cash from investing activities	 (1,044,723)	(1,755,500)
Cash flows from financing activities:		
Proceeds from issuance of short-term debt	14,812,500	15,131,890
Proceeds from issuance of long-term debt	-	1,500,000
Contributions restricted for purchasing equipment	245,500	202,102
Payment of debt issuance costs	- 10,000	(12,213)
Repayment of short-term debt	(15,002,500)	(16,784,388)
Repayment of long-term debt	 <u>(450,669)</u>	 (443,795)
Net cash from financing activities	 (395,169)	 (406,404)
Net change in cash	52,458	190,353
Cash, beginning of the year	 253,051	 62,698
Cash, end of the year	\$ 305,509	\$ 253,051
Supplemental each flow information (naneach activities):		
Supplemental cash flow information (noncash activities): Proceeds from sale of property used to repay long-term debt	\$	\$ 149,219
The state of the s	 	 1.10,210

See accompanying notes.

1. Organizational Purpose

Seguin Services (Corporation) is a not-for-profit community-based agency incorporated in the state of Illinois. The Corporation provides residential, employment, training, and other support services to persons who have developmental disabilities and other special needs.

The mission of Seguin Services is to integrate, enrich and empower people with disabilities and other special needs, enabling them to be productive, valued members of society. The principles which form the foundation for this mission are as follows:

- A. Persons served will continue to receive high quality services. Supports will be expanded to address the unmet needs of: adults with developmental disabilities who: are aging, have mental health needs, have traumatic brain injury, are in transition, seek community employment; and children who have: specialized medical needs, treatment needs, and accessibility needs.
- B. Persons served will live, work, and recreate in healthy and safe environments through promotion of a progressive health program, and provisions of a comprehensive agency safety program where safety is the responsibility of every employee.
- C. Persons served will have social inclusion by: establishing relationships with nondisabled peers within their communities participating in the life of their communities, including employment through entrepreneurial and other activities, connecting to networks of natural supports, establishing intimate friendships, living in integrated environments, and achieving permanency with biological or adoptive families.
- D. Persons served and their families will be able to provide input to the Corporation for improvement in the quality of services.
- E. The Corporation's management practices will be enhanced to improve organizational oversight and to accomplish the Corporation's mission through: improved communication with persons served, their families, Seguin's staff, and other stakeholders; periodic assessment and analysis of organizational strengths and opportunities for improvement; staff and Board member composition, which is representative of the community and consumers served by Seguin; effective legislative advocacy; and efficient use of technology.
- F. The Corporation is dedicated to the expansion and diversification of financial and human resources to ensure organizational stability and well-managed growth by: substantially increasing resources of the Corporation through the establishment and implementation of a comprehensive resource development plan, and developing entrepreneurial business ventures with the goals of increasing earned income and providing for expanded employment opportunities for consumers.

1. Organizational Purpose (cont'd)

- G. The Corporation will be supported by qualified, well-trained, tenured staff members who are supported by their supervisors and the Corporation's management staff, and recognized regularly for their efforts and accomplishments.
- H. The Corporation will provide leadership and direction in the formation of networks of strategic partners in order to strengthen the services to and support of persons served.

2. Summary of Significant Accounting Policies

A. General

The Corporation's financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America. These financial statements have been prepared to focus on the Corporation as a whole. Net assets and revenue, expenses, and gains and losses are classified based on the existence or absence of donor imposed restrictions. Accordingly, net assets and changes therein are classified as follows:

Permanently Restricted Net Assets – Net assets subject to donor imposed stipulations that they be maintained permanently by the Corporation. The Corporation currently has no permanently restricted net assets.

Temporarily Restricted Net Assets – Net assets subject to donor imposed stipulations that may be met by the actions of the Corporation or by the passage of time.

Unrestricted Net Assets – Net assets not subject to donor imposed stipulations.

Revenues are reported as increases in unrestricted net assets, unless use of the related assets is limited by donor imposed restrictions. Expenses are reported as decreases in unrestricted net assets. Gains and losses on investments and other assets or liabilities are reported as increases or decreases in unrestricted net assets, unless their use is restricted by explicit donor stipulation or by law. Expiration of temporary restrictions on net assets (i.e., the donor imposed stipulated purpose has been fulfilled or the stipulated time period has elapsed) are reported as reclassifications between the applicable classes of net assets.

Temporarily Restricted Net Assets – The Corporation has adopted the following accounting policies with respect to temporarily restricted net assets:

Contributions With Restrictions Met in the Same Year – Contributions received with donor imposed restrictions that are fulfilled in the same time period in which the contribution is received are reported as unrestricted support.

2. Summary of Significant Accounting Policies (cont'd)

A. General (cont'd)

Temporarily Restricted Net Assets (cont'd)

Release of Restrictions on Net Assets for Acquisition of Property and Equipment – Contributions of exhaustible long-lived assets, or of cash or other assets used to acquire them, without donor stipulations concerning the use of such long-lived assets, are reported as revenues of the temporarily restricted net asset class. The restrictions are considered to be released over the estimated useful lives of the long-lived assets using the Corporation's depreciation policies, or upon sale of such assets. See Note 9 for additional disclosures.

B. Pervasiveness of Estimates

The preparation of financial statements in accordance with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and reported amounts of revenue and expenses during the reporting period.

Significant estimates used in the preparation of these financial statements include the fair value of investments, allowance for doubtful accounts, health and workers' compensation insurance accruals for claims incurred during the reporting period but not reported until after the balance sheet date, and allocations of general and administrative expenses to individual program activities. Actual results could differ from those estimates. It is reasonably possible that the recorded amounts or related disclosures could significantly change in the near future as new information is available.

C. Significant Concentrations

Revenue approximating 80%, or \$21.6 million (82%, or \$21.4 million in 2011), is provided by departments of the state of Illinois as grant in aid or purchase of service. Future levels of program activities are dependent on these governmental agencies.

Revenues have been allocated to programs as follows:

Community living	44.92 %
Foster care	32.64
Developmental training	16.36
Supported employment	2.69
Seguin Enterprises	3.39
	100.00 %

2. Summary of Significant Accounting Policies (cont'd)

D. Property and Equipment

Land, buildings, and equipment are valued at cost. Additions and improvements to property and equipment that have a cost of more than \$500 are capitalized at cost, while maintenance and repair expenditures are charged to expense as incurred. Donated property and equipment are valued at estimated fair market value at the date of donation. Depreciation is provided on the straight-line method. Estimated useful lives are as follows:

Buildings	28 years
Building improvements	5 - 28 years
Equipment	3 - 10 years
Land improvements	10 - 28 years
Leasehold improvements	3 - 28 years

E. Contributions

All contributions are considered to be available for unrestricted use unless specifically restricted by the donor. Amounts received that are designated for future periods, or restricted by the donor for specific purposes, are reported as temporarily restricted or permanently restricted support that increases those net asset classes.

F. Income Taxes

The Corporation is a not-for-profit entity, as described in Section 501(c)(3) of the Internal Revenue Code, and is exempt from income taxes, except to the extent of any unrelated business income. The Corporation had no unrelated business income from investments in 2012. The Corporation did not pay any income taxes in 2012 or 2011.

Tax returns for the Corporation for the years ended June 30, 2009 through 2011 are open years for purposes of examination by the IRS or Illinois Department of Revenue.

G. Fair Value and Investments

All of the Corporation's investments are carried at fair value, with changes in fair value recognized in net assets each period. The Corporation makes estimates regarding valuation of assets at fair value in preparing the financial statements.

The Corporation defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. A valuation hierarchy has been established for fair value measurements. This hierarchy is broken down into three levels based on the reliability of observable and unobservable inputs as follows:

Level 1 – Valuations are based on quoted prices in active markets for identical assets or liabilities that the Corporation has the ability to access at the measurement date.

2. Summary of Significant Accounting Policies (cont'd)

G. Fair Value and Investments (cont'd)

Level 2 – Valuations are based on quoted prices for similar assets or liabilities in active markets; quoted prices for identical or similar assets or liabilities in markets that are not active; and model-derived valuations whose significant inputs are observable.

Level 3 – Valuations are based on unobservable inputs for the asset or liability that reflect the reporting entity's own data and assumptions that market participants would use in pricing the asset or liability.

The valuations for investments in common stock, mutual funds, exchange traded funds and intermediate and short-term bond funds are based on quoted prices in active markets for identical assets. Accordingly, these investments are categorized in Level 1 of the fair value hierarchy.

H. Subsequent Events

Subsequent events have been evaluated through November 12, 2012, which is the date the financial statements were available to be issued.

3. Cash

The Corporation's cash deposits are present at four financial institutions and may from time to time exceed available insurance coverage limits. At June 30, 2012 the bank balances at such institutions were \$1,514,871, of which \$1,049,109 was not covered by federal depository insurance.

4. Investments

Investments at June 30 are as follows:

	 2012	 2011
Cash	\$ 1,121,201	\$ 1,014,116
Common stock		66,182
Mutual funds	644,138	791,915
Exchange traded funds	178,499	205,652
Intermediate and short-term bond funds	203,279	
Investments, at fair value	\$ 2,147,117	\$ 2,077,865

4. Investments (cont'd)

Fair values of assets measured on a recurring basis consistent with the hierarchy described in Note 2 are as follows as of June 30,

	2012							
	Level 1		1 Level 2		Level 3		Total	
Mutual funds: Large-cap growth/value Mid-cap growth/value Small-cap value	\$	492,876 65,317 85,945	\$:	\$:	\$	492,876 65,317 85,945
Exchange traded funds Intermediate term bond fund Short-term bond fund		178,499 130,801 72,478		- - -		· :		178,499 130,801 72,478
	\$	1,025,916	\$	<u> </u>	\$		\$	1,025,916
				2011				
		Level 1	Lev	rel 2	_Lev	el 3_		Total
Common stocks Mutual funds:	\$	66,182	\$	-	\$	-	\$	66,182
Large-cap growth/value		330,412		-		-		330,412
Mid-cap growth/value		70,119		-		-		70,119
Small-cap value		136,678		-		-		136,678
International Exchange traded funds		254,706 205,652						254,706 205,652
	\$	1,063,749	\$	_	\$		\$	1,063,749

Investment return during the year ended June 30, 2012 is as follows:

	Net Investment Income		and	Realized Unrealized osses	Total Investment Return		
Other interest income Quasi-endowment:	\$	1,759	\$	-	\$	1,759	
Investments, at fair value Building fund money market account		21,630		(61,273)		(39,643)	
		2,012				2,012	
	\$	25,401	\$	(61,273)	\$	(35,872)	

Net investment income includes investment expenses of \$7,545.

Management of the Corporation considers all investments as quasi-endowment funds to be utilized at the direction of the Board of Directors.

5. Accounts Receivable

Accounts receivable are stated at the amount billed to the public or governmental agencies and clients reduced by an allowance for doubtful accounts. The Corporation does not charge interest or late fees on amounts past due. Accounts are written off to the allowance when management believes collectibility is unlikely. Management's periodic evaluation of the adequacy of the allowance is based on the Corporation's past experience, known and inherent risks in the accounts, adverse situations that may affect the agencies' or clients' ability to pay, and current economic conditions. Past due accounts over 90 days amounted to approximately \$218,000 at June 30, 2012 (\$143,900 at June 30, 2011).

6. Property and Equipment

Property and equipment accounts are summarized by major classification at June 30 as follows:

	2012 2011		2011	
Land	\$ 2	2,467,539	\$	2,414,644
Buildings	,	9,458,567		9,458,567
Building improvements	14	4,578,094		13,935,769
Equipment	;	3,575,422		3,466,898
Leasehold improvements		67,850		65,619
Land improvements		111,106		105,126
Construction in progress		278,737		72,740
	30	0,537,315		29,519,363
Less accumulated depreciation and amortization	(1:	3,770,082)		(12,598,668)
	\$ 10	6,767,233	\$	16,920,695

Depreciation expense on property and equipment for the year ended June 30, 2012 totaled \$1,171,414 (\$1,173,984 at June 30, 2011). No interest costs were capitalized in connection with construction projects for the year ended June 30, 2012.

7. Short-term Borrowings

A promissory note and agreement dated July 11, 2003, provided for maximum short-term borrowings of \$2,500,000. The note was renewed December 15, 2011. Interest is payable monthly at 1.00% above the lender's index rate with a minimum rate of 5.00% (index rate of 3.25% at June 30, 2012 and 2011), with all outstanding principal and interest due on December 15, 2012. At June 30, 2012, a \$245,000 outstanding balance was due under this agreement (\$435,000 at June 30, 2011). The note is secured by substantially all unencumbered assets of the Corporation, including certain real property, accounts receivable, and furniture and equipment. The agreement requires the Corporation, among other covenants, to furnish certain financial information to the lender within specified time frames.

8.	Long-term Debt – Installment Contracts	Jun	e 30,
	- -	2012	2011
	Promissory note dated August 19, 2010, in the original amount of \$1,500,000, from a not for profit corporation, secured by a mortgage on certain real property. The note bears interest at a rate of 5.875% and requires monthly principal and interest payments of \$12,557 commencing October 1, 2010 through August 31, 2015. On this date and on the first day of the full month prior to the tenth anniversary of the first principal and interest date, the rate of interest will be recalculated based on the greater of the yield to maturity of certain United States Treasury obligations plus 1.75% and 5.50% on the fifth anniversary and 5.00% on the tenth anniversary. Final payment is due September 1, 2025.	\$ 1,38 4 ,997	\$ 1,452,153
	Barrie Park Investment Program promissory note dated November 21, 2005, in the original amount of \$15,000, was used in connection with a grant of an equal amount for the purpose of rehabilitating a residence owned by the Corporation. The note is payable in full upon conveyance or transfer of any interest in the property. The note bears no interest unless the principal is not paid when due, then the interest rate is at the highest rate permitted by law or nine percent whichever is greater. The note is secured by a mortgage on the property.	15,000	15,000
	Illinois Housing Development Authority mortgage note dated November 28, 1997, in the original amount of \$500,000, was issued in connection with the acquisition and improvement of certain residential living facilities. The note is payable monthly at \$1,389, commencing April 1, 1999. The note is at 0% interest, as it imposes certain land use restrictions on the facilities acquired. The final payment is due March 1, 2029. The note is secured by second mortgages on each of the facilities acquired.	256,982	273,649
	Fifty-six installment loans dated 1997 through 2010, in the aggregate amount of \$7,500,963, were issued in connection with the acquisition or refinancing of certain residential living facilities. The notes are due in monthly installments ranging from \$380 to \$2,440, which includes interest ranging from 5.875% to 6.625% per annum. The final payments are due from May 2025 to July 2038. The notes are secured by		·
	certain real properties.	6,457,643	6,610,886

	June 30,	
	2012	2011
Fifty installment loans dated 1993 through 1999, in the aggregate amount of \$3,123,870, were issued in connection with the renovation of certain residential living facilities. The loans were provided by the Cook County, Illinois HOME Program, which was established to assist in the financing and provision of decent, safe, sanitary, and affordable housing through public/private partnerships. The notes are due in monthly installments ranging from \$89 to \$554, which included interest at 1% per annum. The final payments are due from December 2013 to August 2038. The notes are	1 242 242	\$ 1,445,659
secured by a junior mortgage on certain real properties.	1,313,313	φ 1,445,059

Promissory note dated June 30, 2009, in the original amount of \$224,000, was used in connection with the acquisition of certain real property, which secures the note. The note is due in monthly installments of \$1,455, which includes interest at 6.00% per annum. The final payment is due in June 2016.

8. Long-term Debt - Installment Contracts (cont'd)

Variable rate promissory note dated December 15, 2010, in the original amount of \$384,182. The note is a replacement of a short-term note that matured on December 15, 2010 and is secured by substantially all unencumbered assets of the Corporation, including certain real property, accounts receivable and furniture and equipment. The note is due in monthly installments of \$6,403, plus interest at 1.00% above the lender's index rate with a minimum rate of 5.50% (index rate of 3.25% at June 30, 2012). The final payment is due on December 15, 2015.

	\$ 9,908,304	\$ 10,358,973
	 268,928	345,764
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215,862

211,441

The Corporation entered into a construction loan agreement with a not for profit corporation dated May 11, 2012 for the construction of a group home. The agreement provides for maximum principal borrowings of \$250,000, secured by a construction mortgage on certain real property. Interest accrues on all amounts outstanding under this note at a rate of 4.9% per annum, through February 10, 2023 and then adjusts for ten year periods, as provided for in the note. No amounts were advanced under this note agreement as of June 30, 2012.

8. Long-term Debt – Installment Contracts (cont'd)

Maturities of long-term debt are as follows:

For the Year Ended June 30,		Amount
2013	\$	469,093
2014	•	477,725
2015		485,286
2016		611,174
2017		387,872
2018 and subsequent		7,477,154
	\$	9,908,304

Total interest paid for 2012 and 2011, excluding loan fee amortization was \$552,340, and \$572,304, respectively.

Subsequent to June 30, 2012, debt in the amount of \$439,702 was forgiven by the lender. The amount forgiven has not been reflected in the maturities of long-term debt disclosure above.

9. Net Assets

Unrestricted Net Assets – Unrestricted net assets were designated for specific purposes as follows:

	 2012	2011
Quasi-endowment funds Undesignated	\$ 2,147,117 (1,122,197)	\$ 2,077,865 (1,041,530)
	\$ 1,024,920	\$ 1,036,335

Quasi-endowment Funds — The Corporation's quasi-endowment funds consist of funds designated by the Board of Directors to function as endowments. The Corporation has adopted a policy for quasi-endowment assets to provide for the administration, disbursement and funding of the funds. Under the policy approved by the Board of Directors, the assets are invested by external fund managers using a balance among equities, bonds, insured investments and so on, to seek the best possible market return with the prudent person principle as a guide. The external manager investment strategy is to be reviewed annually by the Endowment Subcommittee.

No disbursements from the quasi-endowment funds shall be made before a fund balance equal to one month of the Corporation's annual operating expenses has been accumulated, earned and accrued (reserve) except in the event of emergency. Thereafter the reserve shall be maintained continuously to ensure the financial strength and future viability of the Corporation for the benefit of people with disabilities, their families and the local community. Normal financial conditions shall dictate that the Endowment Subcommittee recommend disbursement of the minimum necessary funds to meet the operating and capital needs projected for the upcoming year, not to exceed a maximum amount of the excess of the required reserve amount. Changes in unrestricted quasi-endowment net assets for the fiscal years ended June 30 are as follows:

	2012 2011		2011	
Quasi-endowment net assets, beginning of the year Investment return:	\$	2,077,865	\$	861,514
Investment income		22,975		10,357
Net appreciation (depreciation) - realized and unrealized		(61,273)		210,244
Total investment return	-	(38,298)	_	220,601
Other changes:		, , ,		•
Transfers to include board-designated funds				
in quasi-endowment		107,550		1,920
Operating deposit		<u> </u>		993,830
Quasi-endowment net assets, end of the year	\$	2,147,117	\$_	2,077,865

9. Net Assets (cont'd)

Temporarily Restricted Net Assets – Temporarily restricted net asset balances consist of the following at June 30:

		2012	 2011
Capital Campaign	\$	2,852,736	\$ 2,175,171
CILA Lapsed Funding		17,729	18,892
Fire detection/monitoring systems		132,501	228,999
IDOT vehicles		178,494	121,110
Residential Living Facilities:			
Federal Home Loan Program		230,946	247,007
Berwyn CDBG Program		734,227	678,359
Cook County CDBG Program		345,334	256,237
Oak Park CDBG Program		376,470	285,693
Barrie Park		11,561	12,096
Home Renovations		93,601	93,336
Other In-kind Donations		69,689	25,159
Lombard House		15,849	-
Seguin Enterprises Program		145,331	167,184
Solar Program		76,752	96,614
Alzheimer Program		144,261	130,951
Senior Services Program		1,533,934	1,586,402
Computer software		80,683	106,851
Day Program, In-kind Donations		8,729	4,063
Applied Behavior Analysis Practicum		1,141	 1,812
	_\$	7,049,968	\$ 6,235,936

At June 30, 2012, unexpended temporarily restricted net assets amounted to \$877,908, with the balance of temporarily restricted net assets representing undepreciated long-lived assets to be released from restrictions in the future.

The source of net assets released from temporary donor restrictions by incurring expense satisfying the restriction, or by the occurrence of events specified by the donor, was as follows at June 30:

follows at June 30:	 2012	2011
Capital Campaign	\$ 127,934	\$ 136,845
CILA Lapsed Funding	1,163	1,190
Fire detection/monitoring systems	96,498	103,179
IDOT vehicles	51,776	40,512
Residential Living Facilities:		
Federal Home Loan Program	16,061	24,685
Berwyn CDBG Program	30,132	28,993
Cook County CDBG Program	11,102	6,152
Oak Park CDBG Program	16,624	13,652
Barrie Park	536	536
Home Renovations	3,535	1,064
Other In-kind Donations	3,969	2,605
(cont'd)		

9. Net Assets (cont'd)

	 2012	 2011
Seguin Enterprises Program Solar Program Alzheimer Program Senior Services Program Computer Software Day Program, In-kind Donations Applied Behavior Analysis Practicum	\$ 14,238 19,861 6,088 45,539 26,168 2,964 670	\$ 71,662 19,861 4,038 46,995 23,987 337 490
	\$ 474,858	\$ 526,783

Property and equipment was reclassified to unrestricted net assets from temporarily restricted for long-lived assets released from restrictions, in accordance with the Corporation's depreciation policy during 2012, in the amount of \$465,757 (\$462,227 in 2011).

10. Contributed Services and Property

The Corporation recognizes contribution revenue for certain professional services and property received at their fair value. For the year ended June 30, 2012, those services and property included materials and labor for capital projects, stock, and professional services of \$145,586 (\$348,357 in 2011). In addition, a substantial number of volunteers have donated significant amounts of their time to various program services for which no value has been assigned.

11. Commitments

Operating Leases – The Corporation has operating leases on copy equipment and office space, which expire in 2014 and 2017, respectively. The Corporation is committed at June 30, 2012 to making the following minimum annual payments:

2013	\$ 176,074
2014	165,129
2015	124,194
2016	108,058
2017	100,952
2018 and subsequent	 8,430
	\$ 682,837

Total rent expense was \$254,177 in 2012 and \$227,242 in 2011.

11. Commitments (cont'd)

Construction — The Corporation has open contracts in process totaling approximately \$1,084,000 for home construction and renovations to various residential homes and the Carr Center. Of the contract amounts, remaining commitments exist for approximately \$787,000 as of June 30, 2012.

12. Contingencies

Fees and Grants Received – The Corporation has received significant financial assistance from numerous federal, state, and local government agencies. The disbursement of funds received under these programs generally requires compliance with terms and conditions specified in the grant agreements, and may be subject to audit by the grantor agencies. Any disallowed claims resulting from such audits could become a liability of the Corporation. However, in the opinion of management, liabilities resulting from disallowed claims, if any, will not have a material effect on the financial position of the Corporation at June 30, 2012.

Litigation – The Corporation is subject to certain claims that arise in the ordinary course of business. Management is of the opinion that, after application of all available insurance coverage, the effect of the outcomes of these proceedings on the Corporation's financial position will not be material.

Unemployment Taxes – The Corporation has elected the reimbursement method for payment of Illinois unemployment taxes. Payment is based on actual reimbursements of claims filed, as determined by the state of Illinois. No accrual for unfiled claims has been included in the financial statements, as it is not determinable.

13. Comparative Prior Year Information

The financial statements include certain prior year summarized comparative information. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with the financial statements for the year ended June 30, 2011.

14. ARRA Special Project

For the year ended June 30, 2012 the Corporation received \$20,686 of revenue from the Illinois Department of Human Services for the ARRA Special Project program under contract # 40CMARA041. Expenses incurred for this program to provide peer mentorships, job development and training for adults with disabilities totaled \$20,686 for the year ended June 30, 2012 (\$101,857 at June 30, 2011).

Selden Fox, LTD.

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INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Board of Directors Seguin Services Cicero, Illinois

We have audited the financial statements of **Seguin Services** as of and for the year ended June 30, 2012, and have issued our report thereon dated November 12, 2012. We conducted our audit in accordance with auditing standards generally accepted in the United States of America, and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

Internal Control Over Financial Reporting

In planning and performing our audit, we considered Seguin Services' internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Seguin Services' internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the Corporation's internal control over financial reporting.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of Seguin Services' financial statements will not be prevented, or detected and corrected on a timely basis.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section, and was not designed to identify all deficiencies in internal control over financial reporting that might be deficiencies, significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined above.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether Seguin Services' financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

We noted certain other matters that we reported to management of Seguin Services in a separate letter dated November 12, 2012.

This report is intended solely for the information and use of the Board of Directors, management, and applicable federal awarding and pass-through entities, and is not intended to be and should not be used by anyone other than these specified parties.

November 12, 2012

Selden Fox, Ltd.

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INDEPENDENT AUDITOR'S STATEMENT OF RESPONSIBILITY FOR SUPPLEMENTARY INFORMATION

Board of Directors Seguin Services Cicero, Illinois

Our audit was conducted for the purpose of forming an opinion on the financial statements of Seguin Services as a whole. The supplemental schedules as of and for the year ended June 30, 2012 on pages 25 through 28 and 32 through 35 are presented for purposes of additional analysis, and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, this information is fairly stated in all material respects in relation to the financial statements as a whole.

The information contained in the schedules on pages 23 and 24 and 29 through 31 is presented for purposes of additional analysis and is not a required part of the financial statements, but is supplementary information required by the Illinois Department of Children and Family Services. Such information has not been subjected to the auditing procedures applied in the audit of the financial statements and, accordingly, we do not express an opinion on the schedules on pages 23 and 24 and 29 through 31.

November 12, 2012

Selden Fox, Ltd.

Agency Information NAME OF AGENCY Seguin Services COUNTY Cook MAILING ADDRESS 3100 South Central Avenue - STREET - CITY Cicero - STATE IL - ZIP CODE 60804 FEDERAL EMPLOYER IDENTIFICATION NO. 36-2894174 NAME OF PERSON COMPLETING REPORT Thomas L. Foley **Executive Vice President** JOB TITLE (708) 222-4248 TELEPHONE (Area Code & Number) E-MAIL ADDRESS tfoley@seguin.org BEGIN DATE OF REPORT (MM-DD-YYYY) 07-01-2011 END DATE OF REPORT (MM-DD-YYYY) 06-30-2012 NUMBER OF PROGRAMS REPORTED ON CFR 14 ACTUAL / BUDGETED COSTS (Enter A or B) QUARTERS REPORTED (Enter 1, 2, 3, 4) 4 TYPE OF OWNERSHIP: (Check One) - NOT-FOR-PROFIT Х - FOR-PROFIT BASIS OF MAINTAINING ACCOUNTING RECORDS - ACCRUAL Χ - CASH - OTHER AGENCY ACCREDITATION COMPLETED BY **CARF** and Praesidium

See independent auditor's statement of responsibility for supplementary information.

List of Programs Reported

Agency Name: Seguin Services

FEIN:	36-2894174
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		PROGRAM NAME	CONTRACT	NUMBER or PRO	GRAM CODE
PGM	Description 1	Description 2	DCFS	DHS	
#	(15 characters)	(15 characters)	10 Digit	10 Digit	
1.	FCN	SPEC FC Nonstandardized MD/MH	2237504012		
2.	PCS	PERF FC - Small Cook	2237504052		
3.	AFC	Family - Supported Adole Care	2237504092		
4.	ADP	Adoption Placement Services	2237504082		
5.	PCD	PERF FC - Downstate HMR/TRAD	2237504022		
6.	31A/31U	Developmental Training		40CQ002880	
7.	36U/39G/39U	Supported Employment		40CQ002880	
8.	ARA	ARRA Special Project		40CMARA041	
9.	60D	CILA Shift Staff		40CQ002882	
10.	60D	CILA Shared Living		40CQ002882	
11.	60D	CILA Family		40CQ002882	
12.	60D	CILA Intermittent		40CQ002882	
13.	150	Fund-raising and Development			
14.	100	Administrative			
15.					
16.		·			
17.					
18.					
19.					
20.					
21.					
22.					
23.					
24.					}
25.					

See independent auditor's statement of responsibility for supplementary information.

Seguin Services

Schedule of Program Revenues - DCFS Format

FEIN: 36-2894174

For the Year Ended June 30, 2012

			All Other Not				
			Aliocated	Spec FC		Family	Adoption
Line			(incl. CSLA &	Nonstandardized	1	Supported -	Placement
#	Account Title	Agency	Respite	MD/MH	Small Cook	Adole Care	Services
	Revenues:	Total	Programs)	Program FCN	Program PCS	Program AFC	Program ADP
					ľ		
	Fees + Purchase of Service:						
1.	Department of Aging	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
2.	Department of Children and Family Services	8,740,316	-	8,000,829	479,231	183,335	40,176
3.	Department of Corrections	-	-	-	-	-	-
4.	Medicaid Rehabilitation Option (MRO) Payments	-	-	-	-	-	-
5.	Department of Human Services	12,870,329	435,051	-	-	-	-
6.	Department of Public Aid	-	-	-	-	-	-
7.	Department of Public Health	-	-	-	-	-	-
8.	Local Education Agency / School District	-	-	-	٠ .	-	-
9.	Local Government	-	-	-		-	-
10.	Federal Government	-	-	-		- 1	-
11.	Other Government Agencies	-	-	-		-	-
12.	Client / Family Program Fees (incl. SSI, SSA, pensions)	2,038,508	-	-	-	-	-
13.	Special Service Fees for Individual Clients	-	-	-	-	-	-
14.	Diagnostic Service Fees	- 1	-	-	-	-	-
15.	Other (specify) - see worksheet 1	105,391			<u> </u>		
16.	Total Fees + Purchase of Services (Sum Lines 1 - 15)	23,754,544	435,051	8,000,829	479,231	183,335	40,176
	Grant Revenues:						
17.	Department of Aging		-	-		-	
18.	Department of Children and Family Services	-	-	-		-	-
19.	Department of Corrections	-	-	-	-		-
20.	Donated/Certified Funds Initiative (DFI / CFI)	-	-	-	-	-	-
21.	Department of Human Services	-	-	-	-	-	-
22.	Department of Public Aid	-		-	-	-	-
23.	Department of Public Health	-	-	-	-		-
24.	Local Education Agency / School District					-	-
25.	Local Government Awards	629,212	107,929	-		-	-
26.	Federal Government Awards	120,898	-	-	-	-	-
27.	Other Government Awards	-	-	-	-	-	_
28.	JPTA / CETA	-				-	-
29.	Other (specify) - Corporation/Foundations Grants	462,994	9,660	30,000	-	_	-
30.	Total Grant Revenues (Sum Lines 17 - 29)	1,213,104	117,589	30,000	-		
	Contributions & Other:						
31.	Restricted to Operations	-	-			-	
32.	Restricted to Capital	797,883					_
33.	Unrestricted	434,224	424,485			l .	
34.	Contributions - Goods and Services	184,471	22,255	4,511			_
35.	Child/Adult Food Programs (school meals, commodities)		_		i .		_
36.	School Transportation Payments (to/from school)		_			_	
37.	Sales of Goods and Services	324,282		_			
38.	Rent Income	-					
	Gain on Sale of Assets		_	l .] []	
	Cafeteria and Vending Machine	5,056]]		-
	Other (specify) - see worksheet 1	250,374	(456,000)			•	-
	Total Contributions & Other (Sum Lines 31 - 41)	1,996,290	(9,260)				
74.	Investment Income	1,990,290	(9,200)	4,311	 		
43.	Income on Restricted Assets / Investments			1			
		(20,200)	(20.200)	Ι .		-	
	Income on Unrestricted Assets / Investments	(38,298)	(38,298)	<u>-</u>			
45.	Total Investment Income (Sum Lines 43 & 44)	(38,298)	(38,298)	-		 	<u>_</u>
46.					— <u> </u>	<u> </u>	
47.	TOTAL REVENUES (Sum Lines 16, 30, 42, 45, 46)	26,925,640	505,082	8,035,340	479,231	183,335	40,176

TOTAL EXPENSES (Schedule of Program Costs Line 44) 26,123,023 545,818 8,130,151 487,042 192,111 48,686 REVENUE OVER (UNDER) EXPENSES \$ 802,617 \$ (40,736) \$ (94,811) \$ (7,811) \$ (8,776) \$ (8,490)

See independent auditor's statement of responsibility for supplementary information.

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Downstate Foster Care Program PCD	Developmental Training Program 31A/31U	Supported Employment Program 36U/39G/39U	ARRA Special Project Program ARA	CILA Shift Staff Program 60D	CILA Shared Living Program 60D	CILA Family Program 60D	CILA Intermittent Program 60D	Fund-raising and Development	Admin- istrative
, .	\$ -	\$ -	s -	\$ -	s -	\$ -	\$ -	\$ -	s
36,745	-	-	-1	-	-		· .		ľ
-	-	-	-	-	-] -		-	
	3,426,724	227,744	20,686	5,584,431	2,749,116	188,661	237,916] [
-	-	-	-	-	-		-		
	-	-	-	-	-		[
	-		-	_	-] [
-	-	-	-	-	-	-	-	-	l
-	- 47,887	10,239	-	1,331,976	- 648,351		- 55	1 :	
-	47,007	-	-	-	-		-	-	
-	-		-	-	-	-	-	-	
36,745	44,718 3,519,329	35,636 273,619	20,686	6,916,407	3,397,467	188,661	25,037 263,008	- :	
	0,010,020								
-	-	-	-	-	٠ -	-	٠ -		1
-	-] []]] :] -] :		
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•	-	-	-	-		-	<u> </u>		
-	_] :]] -	_]		
-	-	-	-	-	-	-	-	-	
-	64,787	46,936		200,992 120,898	134,555		74,013]	
-				-					
•			-			-		-	
	182,467 247,254	201,492 248,428	- :	22,128 344,018	15,851 150,406	200	1,196 75,209		
	241,204	240,420							
-	-		-	-	-	-	٠ -	-	
	597,883	200,000]	9,739] []	:] :	
-	26,293	55,617	-	73,415	2,380	-			J
-	-	-	-	-	-	-			
-		324,282] :] :] :			
-	-	-		-	-	-	-	-	
-		E 050	-	-		-			
-	7,439	5,056 506,492		109,232	613		40	82,558	
	631,615			192,386		-	40		
			:			-		:	
36,745	4,398,198	1,613,494	20,686	7,452,811	3,550,866	188,861	338,257	82,558	
30,745	4,398,198	1,013,494	20,086	7,432,811	3,330,866	100,001	330,257	02,338	
35,569	3,995,105	1,833,504	20,686	7,303,941	3,096,396	84,440	267,036	82,558	$\overline{}$

Seguin Services Schedule of Program Revenues - DCFS Format - Lines 15 and 41

FEIN: 36-2894174

For the Year Ended June 30, 2012 Worksheet #1

<u>Account Title</u>	Agency Total	All Other Not Allocated (Incl. CSLA & Respite Programs)	Spec FC Nonstandardized MD/MH Program FCN	Small Cook Program PCS	Family Supported - Adole Care Program AFC	Adoption Placement Services Program ADP
Fees + Purchase of Service - Other:						
Rental income	\$ 69,755	\$ -	\$ -	\$ -	\$ -	\$ -
Employment contracts	35,636	-	-	-	-	-
·						
Total Fees + Purchase of Service - Other	105,391			•		
Contributions & Other - Other:						
United Way	56,540	-	-	-		
Fund-raising	161,016	(456,707)	-	-	-	-
Endowment	-	-	-	-	-	-
Interest	2,426	707	-	-		
Other income	30,392	-	-	-	-	-
Total Contributions & Other - Other	\$ 250,374	\$ (456,000)	s -	s -	s .	s .

See independent auditor's statement of responsibility for supplementary information.

- 26 -

	Downstate Foster Care	Developme Training Program 31A/31U	,	Supported Employment Program 36U/39G/39U	ARRA Special Project Program ARA	CILA Shift Staff Program 60D	CILA Shared Living Program 60D	CILA Family Program 60D	CILA Intermittent Program 60D	Fund-raising and Development	Admin- istrative
\$		\$ 44.	718 -	\$ - 35,636	\$ -	\$ -	\$ -	\$ -	\$ 25,037 -	\$ - -	\$ -
Г	•	44,	718	35,636	-			,	25,037		•
		7.	- - 4 435	31,500 469,316 - - 5,676	-	25,040 65,849 - 1,062 17,281	- - - 613	-	- - - 40	82,558 - - -	
5		\$ 7.	439	\$ 506,492	\$ -	\$ 109,232	\$ 613	\$ -	\$ 40	\$ 82,558	\$ -

Seguin Services Schedule of Program Costs - DCFS Format FEIN: 36-2894174

For the Year Ended June 30, 2012

			All Other Not				
			Allocated	Spec FC	ļ	Family	Adoption
Line		i i	(incl. CSLA &	Nonstandardized		Supported -	Placement
#	Account Title	Agency	Respite	MD/MH	Small Cook	Adole Care	Services
"	Account Title	Total	Programs)	Program FCN	Program PCS	Program AFC	
	Program Expenses;	Total	1 rograms)	Frogram For	Frogram PCS	Frogram AFC	Program ADP
1.	Program Staff Salaries	\$ 11,564,018	\$ 353,783	\$ 2,988,704	\$ 271,185	\$ 80,990	\$ 35,000
2.	Program Clerical Staff Salaries	205,557	51	97,257	3,671	1,413	\$ 35,000
3.	Program Staff Payroll Taxes and Fringe Benefits	2,224,196	67,895	608,165	53,085	13,641	6,952
4.	Program Consultants	682,391	07,000	90,931	11,644	2,900	0,952
5.	Consumer Wages and Fringe Benefits	256,676		30,331	11,044	2,500	1
6.	Medicine and Drugs	39,189	_	210	220]
7.	All Other Direct Service Equipment and Supplies	512,617	4,096	122,438	12,874	2,479	_
8.	Staff Transportation	172,864	2,117	98,192	2,664	1,315	
9.	Client Transportation	372,487	7,935	68,266	1,193	5,293	l .
10.	Transportation To / From School	-] "	-	
11.	Direct Service Staff Conferences and Conventions	35,214	21	6,230	249	66	
12.	Program Insurance	67,585		25,608	1,348		_
13.	Direct Client Specific Assistance	52,268	-	46,899	3,821	1,032	
14.	Telecommunications Costs Assigned to Program	108,405	1,148	19,049	937	779	
15.	Foster Care Payments	3,643,294	.,,,,,	2,591,353	49,406	24,648	
16.	Other (specify) - See Worksheet 2	413,420	2,283	18,475	743	551	
17.	Total Program Expenses (Sum Lines 1 - 16)	20,350,181	439,329	6,781,777	413,040	135,107	41,952
	Support Expenses:						,
18.	Support Salaries	54,221	20	21,805	473	524	
19.	Support Payroll Taxes and Fringe Benefits	16,673	2	4,496	198	110	! .
20.	Dietary Supplies	87,844	7,293	4,030	210	149	_
21.	Housekeeping and Laundry Supplies	109,157	295	10,609	571	4	
22.	Other (specify)		_	l .		l -	
23.	Total Support Expenses (Sum Lines 18 - 22)	267,895	7,610	40,940	1,452	787	
	Occupancy Expenses:						
24.	Occupancy Salaries	143,646	-	58,976	1,436	1,436	
25.	Occupancy Payroll Taxes and Fringe Benefits	17,746		6,642	207	162	-
26.	Building & Equip. Operations and Maintenance	984,125	9,314	78,007	4,090	6,694	-
27.	Vehicle Depreciation	82,696			-	2,800	
28.	All Other Depreciation & Amortization	1,092,989	18,400	56,704	1,498	11,076	
29.	Vehicle Rent	3,910				-	-
3 0 .	All Other Lease / Rent / Taxes	250,267	•			-	-
31.	Equipment under \$500	-		-	-		-
32.	Mortgage & Installment Interest	540,125	3,285		-	5,947	
33.	Operating Interest	11,973	-	2,528	133	-	-
34.	Other (specify)				-		_
35.	Total Occupancy Expenses (Sum Lines 24 - 34)	3,127,477	30,999	202,857	7,364	28,115	
	Administrative and Office Expenses:						
36.	Administrative Salaries	1,642,826	-	-		-	-
37.	Administrative Payroll Taxes and Fringe Benefits	299,458	-	-			-
38.	Administrative Consultants	239,537	-	-	-	-	-
39.	Telecommunications Costs Not Assigned to Program	7,433			-		_
40.	Office Supplies and Equipment	-	-		-	_	-
41.	Allocation of Management and General (G & A)	-	67,880	1,104,577	65,186	20,912	6,714
42.	Other (specify) - See Worksheet 2	188,216				7,190	
43.	Total Administrative Expenses (Sum Lines 36 - 42)	2,377,470	67,880	1,104,577	65,186	28,102	6,714
44.	Total Expenses (Sum Lines 17, 23, 35, 43)	26,123,023	545,818	8,130,151	487,042	192,111	48,666
	Non-reimbursable Expenses:						
45.	Depr. on DHS/DCFS Funded Capital Assets Incl. Above	1,597					-
46.	Cost of Prod. and Workshop Client Wages Incl. Above	256,676		-			
47.	Other (bad debts, fines, penalties, income taxes)	7,399		-		7,190	
48.	Total Non-reimbursable Expenses (Sum Lines 45-47)	265,672				7,190	
49.	Net Expenses (Line 44 minus Line 48)	\$ 25,857,351	\$ 545,818	\$ 8,130,151	\$ 487,042		\$ 48,666

See independent auditor's statement of responsibility for supplementary information.

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Downs Fost		Developmental Training	Supported Employment	ARRA Special	CILA	CILA	CILA	CILA	Fund-raising	
Can	re	Program	Program	Project	Shift Staff	Shared Living	Family	Intermittent	and	Admin-
Program	n PCD	31A/31U	36U/39G/39U	Program ARA	Program 60D	Program 60D	Program 60D	Program 60D	Development	istrative
\$	3,666		\$ 659,713	\$ 15,971	\$ 4,338,808	\$ 767,793	\$ 56,840	\$ 121,945	\$ _. -	s -
	184	50,303			31,525	18,934	50	2,169	-	-
	770	299,591	165,715	2,483	768,881	195,522	13,272	28,224	·	٠ .
	-1	547,991	2,475	-	9,807	14,979	٠ .	1,664	l -	
	١.	15,854	240,822	-	40.450	7.004		745	l -	
	-	9,298	8,133	-	13,153	7,381	49	745		55 220
	888	105,700	133,851	2 222	47,884	13,696	244	761	2,612	65,338
	- 1	13,569	8,305	2,232	20,790	4,444	314	686	2,386	15,850
		63,992	43,641		158,478	8,883	2,683	2,136	26	9,961
	ا.	14,754	2,351	_	2,327	428		22	932	7,834
		33,694			196	_				6,739
	516	-	-		-			-	Ι.	
		21,560	4,920	_	48,363	11,156		493	Ι.	
	26,365					951,522		-		
	_	37,137	251,430	-	28,057	13,212	68	1,412	23,324	36,728
	32,389	3,083,063	1,521,356	20,686	5,468,269	2,007,950	73,276	160,257	29,280	142,450
									1	ł
	-	13,627	565	-	10,646	5,996	10	555		-
	-	2,597	811	-	7,661	715	l '	82	-	
	-	18,762	2,996		50,735	672	٠ .	67	2,053	877
		24,386	2,753	-	67,633	67			13	2,826
		59,372	7,125		136,675	7,450	11	704	2,066	3,703
						45.000	1		1	
1	-	35,799	1,384	-	27,468	15,709	· ·	1,438	l -	
ĺ	-	4,274	287		3,162	1,404	٠ .	1,608	1	
	-	144,420	69,636	٠ -	319,543	185,079		23,136	75	
	- 1	3,389	1,895	i .	51,792	1,271	-	22.004	-	21,549
	-1	151,426	86,787	-	264,576	321,393	238	22,084	9,057	149,750
1	-	40,789	286 609		2,035 13,652	419 469	1	79 4,539	5,148	1,091 185,061
		40,769	_ 509	l :	13,032	1 409	1 :	4,559	3,140	105,001
		91,237	9,658	1 .	170,326	217,631	1 :	29,000	l :	13,041
	_	3,340	4,281	l .	194	8	1 .	20,000		1,489
	-	-		-		_				- 1,100
	•	474,674	174,823		852,748	743,383	238	81,884	14,280	516,112
									200 750	4 244 070
	-	-			· ·				328,756	1,314,070 246,719
	-	-							52,739	
	-	-	-		575	-			157,568	81,394 7,433
	-	-	1 :]	:]]		:	7,433
	3,180	377,781	129,991		845,674	337,613	10,915	24,191	(666,955)	(2,327,659)
	-,	215	209	-					164,824	15,778
	3,180	377,996	130,200		846,249	337,613	10,915	24,191	36,932	(662,265)
	35,569	3,995,105	1,833,504	20,686	7,303,941	3,096,396	84,440	267,036	82,558	
	-	-			796	801				
	-	15,854	240,822	1	-					
	- :	15,854	209 241,031		796	801	 	 	 :	- :
	35,569							\$ 267,036	\$ 82,558	15

Seguin Services

Schedule of Program Costs - DCFS Format - Lines 16 and 42

FEIN: 36-2894174

For the Year Ended June 30, 2012

Worksheet #2

		All Other Not			ı — — —	
		Allocated	Spec FC		 Family	A
			Nonstandardized			Adoption
Account Title	Agency	,	MD/MH	Small Cook	Supported -	Placement
ACCOUNT THE	Total	Respite Programs)			Adole Care	Services
Program Expenses - Other;	Iotai	Programs)	Program FCN	Program PCS	Program AFC	Program ADP
Other services and fees	\$ 11.448	١.	٠		l.	[_
		'	\$ 51	\$ 3	\$ -]\$ -]
Postage and shipping	19,065	219	6,459	270	123	-
Printing	13,667		1,640	45	12	
Subscription and reference	931	٠ -	559	21	7	i -
Membership dues	22,585	-	97	2	1	-
Recruiting	26,764	914	7,228	322	49	-
Marketing costs	71,894	-	-	-	-	
Cost of goods sold	144,410	-	٠ .	-		
Miscellaneous	102,656	1,150	2,441	80	359	-
Total Program Expenses - Other	413,420	2,283	18,475	743	551	
Administrative and Office Expenses - Other:						
Postage	23,961	-	-		Ι.	ا ۔ ا
Printing	65,985		-	-		l .l
Subscriptions	4,205			-		
Membership dues	1,040	-		-		ا ۔ ا
Fund-raising	82,558			-	-	-
Bad debt expense	-	-	-	-		
Fines and penalties	7,399	-	-	-	7,190	ا. ا
Miscellaneous	3,068	-		-	-	-
Total Administrative Expenses - Other	\$ 188,216	\$ -	\$ ·	\$ -	\$ 7,190	\$ -

See independent auditor's statement of responsibility for supplementary information

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Downstate Foster Care Program PCD	Developmental Training Program 31A/31U	Supported Employment Program 36U/39G/39U	ARRA Special Project Program ARA	CILA Shift Staff Program 60D	CILA Shared Living Program 60D	CILA Family Program 60D	CILA Intermittent Program 60D	Fund-raising and Development	Admin- istrative
\$ -	\$ - 1,282	\$ 1,625 8,286	\$ -	\$ 1,249 807	\$ 50 1,545	\$ -	\$ - 74	\$ 167	\$ 8,303
-	7,607	3,566 344	-	797		-			-
:	10,369	6,521	-	2,135	3,257		203	-	
] :	4,637 -	1,425 71,894	-	9,450	2,232	-	241	80 -	186
:	- 13,242	144,410 13,359	-	- 13,619	6,128	68	894	23,077	- 28,239
	37,137	251,430		28,057	13,212	68	1,412	23,324	36,728
				-		-		16,774	7,187
] :	- 215	-	:		-	-	-	61,602 3,310	4,383 680
		-	-	-	-	[:	-	580 82,558	460
-	-	- 209	-		-	-	-	-	-
] :		- 209] :		-	-] :	3,068
s -	\$ 215	\$ 209	\$ -	s -	s -	s -	s -	\$ 164,824	\$ 15,778

Seguin Services Schedule of Program Personnel Costs - DCFS Format FEIN 36-2894174 For the Year Ended June 30, 2012

							_								
I						Other Not		Spec FC		l			Fart	ily Supporte	d-
						ated (Incl.		tandardized MD.	/МН		Small Cook		I 1	Adole Care	
i i	PROGRAM STAFF POSITIONS	- 10	otal Agency	I	CSLA	& Respite)		Program FCN		F	Program PCS		P	rogram AFC	-
1	PROGRAM STAFF POSITIONS		Total	Total	i i	Salaries	1	Salaries	Total	l	Salaries	Total		Salaries	Total
ı		Total	Salaries	Head-	Percent	and	Percent	and	Head-	Percent	and	Head-	Percent	and	Head-
1.	Audiologist	Hours	and Wages	count	Allocated		Allocated		count	Allocated	Wages	count	Allocated	Wages	count
2.			\$ -	-	-%	\$ -		\$ -	-	-%	ş .	-	-%	\$ -	-
	Behavior Therapist	34,085.68	683,075	18		٠	75,95	518,780	11	2.42	16,533	11	0.68	4,680	11
3.	Dietary Technician	•	-			-			-	- 1	-	-	- 1	-	l -l
4.	Dieticlan	•	-	-	-		-		1 -1	-		-	- 1	-	-
5.	Habilitation Aide / Child Care Aide	495,125 <i>.2</i> 2	6,120,153	357	2.92	178,760	10.01	612,454	46	1.20	73,316	2	0.76	46,537	1
6.	Habilitation Professional or Supervisory Staff	226,926.65	3,878,248	116	4.22	163,625	37.16	1,441,075	36	4.30	166,873	2	0.64	24,604	1
7.	LPN	16,549.03	351,456	9	-	-	52.88	185,852	6	1.69	5,933	6	0.60	2,112	6
8.	Occupational Therapist	-	-	-	-	-	-		l -l	-	-	-	l - I	-	
9.	Physical Therapist	-	-	-		-	-	٠.	l -l		-	- 1		-	
10.	Physician	-	-	-	-	-	-		l -l		-		ا . ا		
11.	Principal	-	-	-	- 1	-			l -l		_	-			
12.	Program Director	7,452.24	289,537	4	3.49	10,090	32.95	95,403	2	1.13	3,278	2	0.58	1,690	2
13.	Program Clerical Staff	18,257.55	205,557	11	0.02	51	47.31	97,257	3	1.79	3,671	2	0.69	1,413	2
14.	Psychiatrist	- 1						l .	l .l		_			.,	
15.	Psychologist	1,499.50	58,435	1	-		95.62	55,873	ا ا	3,41	1,992	1	0.97	570	
16.	Recreation Staff	-	_	-			-			•	.,		"	5,0	
17.	Registered Nurse	5,710.25	183,114	4	0.71	1,308	43.29	79,267	1	1.78	3,260		0.44	797	
18.	Social Worker				_		-				0.200		"."	757	
19.	Speech Therapist		_	-		_			١.]					_
20.	Substance Abuse Counselor / Professional			٠.					١					- 1	'
21.	Substance Abuse Paraprofessional		_	_										-	
22.	Teacher		-	_										-	· '
23.	Teacher Aide								Ĺ					-	-
24.	Voc. Staff (incl. Job Coach, Workshop Staff, etc.)			_	. 								[-	-
25.	Other Academic Instruction				l . I							•	١ . ا	-	-
26.	Other Medical Care									[-		-	-	•
27.	Other Habilitation / Rehabilitation	_			_ [•			-	-1
28.	Other Substance Abuse		_					_		_ [-	-	-
29.	All Other Prog. Staff Not Requiring Specification							_			•			-	
30.	TOTAL ALL POSITIONS (Lines 1 - 29)	805,606.12	\$ 11,769,575	520	3.01%	\$ 353,834	26.22%	\$ 3,085,961	106	2 34%	\$ 274,856	27	0.70%	\$ 82,403	25

30.	TOTAL ALL POSITIONS (Lines 1 - 29)	805,606.12	\$ 11,769,575	520	3.01%	\$ 353,834	26.22%	\$ 3,085,961	106	2.34%	\$ 274,856	27	0.70%	\$ 82,403	肀
	Totals must equal the sum of lines 1 and 2 of the Schedule	of Program Co	sts												_
	Number of Hours (excluding overtime) in a standard we	ork week (i.e., :	30 hours, 37.5 ho	ours, or	40 hours)			40	l						
	From among the positions classified above, give the de to the definitions given in the instructions.	talis for staff v	which function in	the cal	egories be	low accordi	ng								
31.	Mental Health Professional (MHP)	39,778.11	\$ 758,491	21	-%	s -	98.39%	\$ 746,257	20	-%	\$ -	-	1.61%	\$ 12,234	Т
32.	Qualified Mental Health Professional (QMHP)	29,190.26	712,134	15			98.39	700.648	14		l .	_	161	11 499	ı.

See independent auditor's statement of responsibility for supplementary information.

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			_		_	_		_			_	_		_						_			_			
	Adoption			Downstate		ı	Developmental			Supported			ARRA			CILA			CRA			CILA			CILA	
	Placement			oster Care			Training			Employment			ecial Projec	t		Shift Staff			Shared Living			Family		'	ntermittent	
Pr	ogram ADP		Pi	ogram PCE		Pr	ogram 31A/31U	_	Progra	am 36U/39G/	39U	P	rogram ARA			Program 60D		۳	rogram 60D		Р	годгат 60D	-	P	ogram 600	
	Salaries	Total		Salaries	Total		Salaries	Total		Salaries	Total		Salaries .	Total		Salaries	Total		Salaries	Total		Salaries	Total		Salaries	Total
Percent	and	Head-		and	Head-	Percent	and	Head-	Percent	and	Head-	Percent	and	Head-	Percent	and	Head-	Percent	and	Head-		and	Head-	Percent	and	Head-
Allocated		count	Allocated	_	count	Allocated	Ť	count	Allocated	Wages	count	Allocated		count		Wages	count	Allocated	Wages	count	Affocated	-	count	Allocated	Wages	count
-%	\$ -	-	-%	S -	-	-%	-	-	-%	\$ -	-	-%	\$ -	-	-%		-	-%		l -l	-%	\$ -	-	-%	\$ -	·
-	•	-	-	-	-	17.95	122,622	6	-			-	-	-	2.11	14,419	1	0.79	5,388	1		-	-	0.10	653	1
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	•	-	0.06	3,666	2	16.21	992,133	62	4.96	303,720	22		-	-	56.34	3,448,443	141	5.64	344,957	29	0.68	41,597	5	1.22	74,570	5
0.90	35,000	1			-	12.26	475,598	12	7.99	309,886	12	0.41	15,971	5	20.91	810,907	9	9.92	384,624	5	0.31	11,992	5	0.98	38,093	5
-	-	-	-	-	-	44.78	157,374	3	-	-	-	-	-	٠	0.03	93	3	0.02	92	3		-	-		-	•
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٠.	-	-				15.31	44,317	1	15,44	44,704	1		-		18.32	53,037	1	9.33	27,021	1 1	0.86	2,498	1	2.59	7,499	1
	-		0,09	184	2	24.47	50,303	2	-	-			-	-	15.34	31,525	3	9,21	18,934	3	0.02	50	3	1.06	2,169	3
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•	-	-	•	'	_	42.36	77,576		0.77	1,403		-			-	-	-						-	-	-	
-	_	1	•	Ι.	· ·	42.30	77,376	l 'I	0.77	1,403	l 'l		_	•	6.50	11,909	3	3.12	5,711	3	0.41	753	3	0.62	1,130	3
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	-			-					_											-	-			_	-]	
0.30%	\$ 35,000	1	0.03%	\$ 3,850	4	16.31%	\$ 1,919,923	87	5.61%	\$ 659,713	36	0.14%	\$ 15,971	5	37.13%	\$ 4,370,333	161	6.68%	\$ 786,727	45	0.48%	\$ 56,890	17	1.05%	\$124,114	18

																			_							
4	\$ \exists		٠,	\$ -	-	-9	\$ -	•	-%	\$ -	•	-	\$ -	·	-9	\$ -	•	-9	\$ -	-	-%	\$ -		-%	\$ -	-
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-	-1	-	-	-	l -l	12.30	63,636	2	-	-	-	Ι.		۱.	44.31	229,184	6	24.60	127,271	9			-	6.49	33,576	1
	-	-	0.50	3,666	2		-	-		-	-	ı	١ .	١.	I -			-		-			١.		.	ı .l
	 -	-		-	Ŀ			-	100.00	246,091	11	<u> </u>	-	<u>.</u>	<u> </u>					-	٠.	-	١.			
	\$ -1	-	0.12%	\$ 3,666	2	2.14%	\$ 63,636	2	8.29%	\$ 246,091	. 11		\$ -	·	7.72%	\$ 229,184	8	4.28%	\$ 127,271	9	-%	s -	0	1.13%	\$ 33,576	1

Seguin Services Schedule of Program Consultant and Contractual Costs - DCFS Format FEIN: 36-2894174

For the Year Ended June 30, 2012

				All Ott	ner Not	Sp	ec FC			Family Su	pported -
l				Allocate	ed (Incl.	Nonstanda	rdized MD/MH	Small	Cook	Adole	Care
I		Total A	Agency	CSLA &	Respite)	Prog	ram FCN	Progra	m PCS	Progras	m AFC
	PROGRAM CONTRACT POSITIONS		Total		Total		Total		Total		Total
ľ		Total	Amount		Amount	Percent	Amount	Percent	Amount	Percent	Amount
		Hours	Paid	Percent	Paid	Allocated	Paid	Allocated	Paid	Allocated	Paid
1.	Audiologist	•	\$ -	- %	\$ -	- %	\$ -	- %	\$ -	- %	\$ -
2.	Behavior Therapist	-	-	-	-	-	-	-	-	-	-
3.	Dietary Technician	-	-	-	-	-		- 1	-		-
4.	Dietician	-	-	-		-	-	-	-		-
5.	Habilitation Aide / Child Care Aide	-	-	-	-		-	-	-	-	-
6.	Habilitation Professional or Supervisory Staff	-	-	-	-	-	-	-	-	- 1	_
7.	LPN	-	-	-	-	-	-	-	-	-	-
8.	Occupational Therapist	-	-	-	-	-	-	-	-		
9.	Physical Therapist	-	-	-			-		-	-	
10.	Physician	-		-	-	-	-	-	-		
11.	Principal	-	-				-	-			_
12.	Program Director	-	-	-			-	-	-		
13.	Program Clerical Staff	-	-	-	-	-		-			-
14.	Psychiatrist	4.00	1,200	-	-	100.00	1,200				-
15.	Psychologist	1,165.43	64,871	-	-	84.73	54,966	14.81	9,605	- 1	-
16.	Recreation Staff	-	-	-		-	-	-			-
17.	Registered Nurse	591.50	15,025	-				-			-
18.	Social Worker	-		-			-				_
19.	Speech Therapist	-	-	-	-		-		-	_	-
20.	Substance Abuse Counselor / Professional	_	-	-	-		-	-		-	-
21.	Substance Abuse Paraprofessional	-						-			
22.	Teacher	-		-							
23.	Teacher Aide	-	-	-	-		-	-	-		-
24.	Voc. Staff (incl. Job Coach, Workshop Staff, etc.)						-	-			
25.	Other Academic Instruction	-	-		-						-
26.	Other Medical Care	-	-	-	-		' -			-	_
27.	Other Habilitation / Rehabilitation						-				-
28.	Other Substance Abuse				_						_
29.	All Other Prog. Consult. Not Requiring Specification	9,290.76	601,295			5.78	34,765	0.34	2,039	0.48	2,900
30.	TOTAL ALL POSITIONS (Lines 1 - 29)	11,051.69	\$ 682,391		\$ -	13.33%	\$ 90,931	1.71%	\$11,644	0.42%	\$ 2,900

Totals must equal line 4 of the Schedule of Program Costs

From among the positions classified above, give the details for staff which function in the categories listed below according to the definitions given in the instructions

31.	Mental Health Professional (MHP)	-	\$ -	- %	\$ -	- %	\$ -	- % \$		% \$ -
32.	Qualified Mental Health Professional (QMHP)	-	-	-	١ .	-	-	[-]	-	- [
33.	Qualified Mental Retardation Professional (QMRP)	-	-	-	-	-	-	l - I		-
34.	Rehabilitative Services Associate (RSA)	-	-	-	-		-	l - I		-
35.	Supp Empl (SEP) Job Coach			-			<u> </u>			-
36.	TOTAL ALL POSITIONS (Lines 31 - 35)	-	\$ -	- %	\$ -	- %	\$ -	- % \$	-	% \$ -

See independent auditor's statement of responsibility for supplementary information.

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Percent Amount Percent Amount Allocated Paid Pa							<u> </u>			_						_		
Program ADP Program PCD Program 31A31U Program 36U39G39U Program ARA Program 60D Prog																		
Total						-		-	-	-				-				
Percent Amount Percent Amount Percent Amount Percent Amount Percent Allocated Paid Paid Paid Paid	Program		Progra		Program		Program 36		Progra		Progra		Progra		Program		Progran	
Allocated Paid Alloca									_									Total
																		Amount Paid
	- %	\$ -	- %	\$ -	- %	\$ -	- %	\$ -	- %	\$ -	- %	\$ -	- %	\$ -	- %	\$ -	- %	\$ -
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- % S - 80.30% \$ 547.991 0.36% \$ 2.475 - % \$ - 1.44% \$ 9.807 2.20% \$14,979 - % \$ - 0.24% \$1				<u> </u>	91.14	547,991	0.41	2,475			0.83	4,999	0.99	5,965	<u> </u>			161
	- %	\$ -	- %	\$ -	80.30%	\$ 547,991	0.36%	\$ 2,475	- %	\$ -	1.44%	\$ 9,807	2.20%	\$14,979	- %	\$ -	0.24%	\$ 1,664

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Seguin Services Report of Service Units/Days/Nights - DCFS Format FEIN: 36-2894174

For the Year Ended June 30, 2012

		Spec FC Nonstandardized MD/MH Program FCN	Small Cook Program PCS	Family Supported - Adole Care Program AFC	Adoption Placement Services Program ADP	Downstate Foster Care Program PCD
1.	Service Unit Type	Days	Days	Nights	None	Days
2.	Number of Client Units of Enrollment	44,688	10,860	732	0	976
3.	Number of Client Units Delivered/Provided	44,688	10,860	732	0	976
4.	Number of Days Program Operated	366	366	366	366	366
5.	Lic. Capacity Beginning of Report Period (1)	N/A	N/A	2	0	2
6.	Lic. Capacity End of Report Period (1)	N/A	N/A	2	0	4
7.	Date of Change, in any (MM-DD-YYYY)				•	

(1) Report Maximum Approved Program Capacity for Programs that do not require a license.

See independent auditor's statement of responsibility for supplementary information.

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Developmental Training Program 31A/31U	Supported Employment Program 36U/39G/39U	ARRA Special Project Program ARA	CILA Shift Staff Program 60D	CILA Shared Living Program 60D	CILA Family Program 60D	CiLA Intermittent Program 60D
Client Hours	Client Hours	None	Nights	Nights	Nights	Nights
335,171	17,348	N/A	49,618	25,354	2,959	4,575
328,599	17,008	N/A	49,127	25,103	2,959	4,575
253	366	62	366	366	366	366
265	40	N/A	129	69	8	12
265	40	N/A	138	68	7	13
-				-		

Seguin Services
Schedule of Functional Expenses
For the Year Ended June 30, 2012
(Prepared for United Way)

					Programs
	Total Agency	Total Programs	Develop- mental Training	Foster Care	Supported Employment
Salaries and related expenses:					
Salaries	\$ 13,610,270	\$ 11,967,444	\$ 1,969,350	\$ 3,566,721	\$ 390,940
Foster care stipends	3,643,295	3,643,295	-	2,691,773	•
FICA tax	1,015,967	904,691	147,343	263,886	36,526
Unemployment tax	61,330	61,330	12,091	26,114	22,715
Workers' compensation	343,204	300,606	41,844	93,031	14,581
Employee health insurance	1,015,454	919,154	91,495	282,843	39,870
Other benefits	81,442	44,647	6,108	16,303	1,458
Program consultants	859,022	682,391	547,991	105,475	2,425
Other consultants	62,906	575	-	-	-
Client wages	238,171	238,171	14,776	-	96,894
Life insurance	27,278	18,836	3,559	4,252	1,553
Long-term disability insurance	31,902	27,855	5,100	7,998_	2,031
Total salaries and					
	20 000 244	19 909 005	2 920 657	7.050.206	600 000
related expenses	20,990,241_	18,808,995	2,839,657	7,058,396	608,993_
Consumable supplies:					
Office	67,166	15,067	2,366	6,319	875
Medicine and drugs	13,627	13,627	228	430	-
Educational	10,465	10,465	10,391	74	-
Food	87,844	84,914	18,761	4,389	1,243
Kitchen	76,290	76,272	7,744	579	43
Janitorial	32,866	30,045	16,642	10,604	-
Client activities	140,427	140,427	76,556	13,928	37,041
OSHA	25,563	25,563	9,071	-	8,133
Clothing	113,451	113,451	3,122	108,901	-
Program supplies	85,108	85,108	•	-	_
Other	208,126	199,656		52,322	
Total consumable supplies	860,933	794,595	144,881	197,546	47,335
0					
Occupancy:	24 000	04.444	4.040	0.000	
Property and building insurance	31,880	31,411	4,246	2,039	-
Real estate taxes	11,951	004.000	-	-	
Utilities	281,234	261,633	68,890	43,257	1,767
Janitorial and maintenance contracts	305,294	258,961	47,455	27,847	68
Building and grounds maintenance		040.004			
supplies	256,549	216,381	6,646	1,204	-
Equipment and repairs	97,218	71,535	17,184	<u>14,444</u>	
Total occupancy	984,126	839,921	144,421	88,791	1,835

Community Community Integrated Supported Fund-raising Living Living Seguin and Administrative Arrangement Arrangement Respite SeguinCares Enterprises Development 4,771,201 \$ 285,691 \$ 68,163 286,694 328,756 \$ 1,314,070 \$ 628,684 951,522 354,037 21,253 5,129 45,916 30,601 23,344 87,932 (2,348)2,758 126,709 7,372 994 8,078 7,997 7,935 34,663 23,686 3,776 23,914 408,591 44,979 14,329 81,971 14,888 1,756 13 539 3,582 4,922 31,873 26,150 300 50 157,568 19,063 575 62,331 126,501 8,013 486 973 1,235 7,207 11,131 673 922 974 3,073 343,675 539,063 6,670,469 78,075 728,496 481,234 1,642,183 3,447 71 100 67 1,822 1,701 50,398 12,511 458 45,605 545 6,748 5,870 1,753 2,053 877 30 265 58,153 9,419 39 13 128 2,671 2,821 2,303 23 9,684 856 36 8,344 15 1,108 320 85,108 167 1,299 146,035 8,303 3,934 140,279 1,502 9,416 16,172 237,464 62,404 10,811 149 205 13,961 469 11,951 3,590 24,506 103,932 15,691 19,601 3,499 12,958 13,470 46,333 153,664 178,860 1,318 16,253 12,100 75 40,093 759 33,883 1,500 3,765 25,683

9,315

46,607

481,150

67,802

75

144,130

(cont'd)

Seguin Services Schedule of Functional Expenses (cont'd) For the Year Ended June 30, 2012 (Prepared for United Way)

	·				Programs
	Total Agency	Total Programs	Develop- mental Training	Foster Care	Supported Employment
Local transportation:					
Client	\$ 169,914	\$ 169,888	\$ 41,472	\$ 68,652	\$ 24,783
Staff	165,186	153,758	12,911	102,171	9,738
Vehicle insurance	38,630	36,484	6,438	2,146	-
Repairs and maintenance	51,938	40,668	4,126	1,640	-
Gas and oil	119,682	116,330	12,613	2,315	1,659
Total local transportation	545,350	517,128	77,560	176,924	36,180
Equipment purchase:					
Educational	5,088	5,088	1,935	-	159
Office	90,912	75,061	11,330	9,457	104
Total equipment purchase	96,000	80,149	13,265	9,457	263
Leasing and rental - other	254,178	62,878	40,789		
Interest:					
Facilities	540,125	527,084	91,237	5,947	_
Line of credit	6,653	5,988	3,327	2,661	-
Other	9,591	8,524	723	50	
Total interest	556,369	541,596	95,287	8,658	
Miscellaneous:					
Telephone	115,839	108,406	21,560	20,765	233
Liability insurance	67,584	60,845	33,694	26,955	-
Outside printing and artwork	79,651	13,666	7,607	1,697	101
Moving and recruiting	26,764	26,497	4,636	7,599	705
Marketing	71,894	7 1,894	-	-	-
Membership dues	23,625	22,585	10,369	100	6,276
Postage and shipping	43,027	19,066	1,282	6,853	237
Conference and convention	35,214	26,448	14,754	6,545	1,212
Subscription and reference	5,135	1,145	215	586	-
Bad debts	-	-	-	-	-
Other	195,679	58,737	13,242	10,070	1,254
Total miscellaneous	664,412	409,289	107,359	<u>81,</u> 170	10,018

In	ommunity stegrated Living angement	Sur L	nmunity oported iving ngement	Re	espite	Seg	uinCares	Seguin erprises	nd-raising and velopment	Admin- istrative
\$	29,211	\$	4,904	\$	43	\$	788	\$ 35	\$ 26	\$ -
	24,047		1,718		399		2,071	703	2,386	9,042
	21,629		-		905		2,146	3,220	-	2,146
	21,116 88,217		•		1,479 604		2,282 6,907	10,025 4,015	•	11,270 3,352
	00,217				004		0,907	 4,015	 	 3,332
	184,220		6,622		3,430		14,194	 17,998	 2,412	 25,810
	2,645		119		_		144	86	_	_
	36,118		106		541		8,785	8,620	911	14,940
									 	 .,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
	38,763		225		541		8,929	8,706	911	 14,940
	20,385						808	 896	 5,148	 186,152
	391,901				3,285		25,056	9,658		13,041
	391,901		-		5,205		20,000	9,000		665
	3,084		<u> </u>				386	4,281	 	1,067
	394,985				3,285		25,442	 13,939	 	 14,773
	==				4.050		0.000	4.007		7 400
	56,683 196		98		1,050		3,330	4,687	•	7,433 6,739
	797		-		-		_	3,464	61,602	4,383
	10,403		914		-		1,520	720	80	187
	-		-		_		-,020	71,894	-	-
	5,595		-		-		_	245	580	460
	2,426		219		-		-	8,049	16,774	7,187
	2,773		21		-		4	1,139	932	7,834
	-		-		-		-	344	3,310	680
	-		-		-		-	-	-	-
	20,420		1,150				288	 12,313	 105,635	 31,307
	99,293		2,402		1,050		5,142	102,855	188,913	66,210

(cont'd)

Seguin Services Schedule of Functional Expenses (cont'd) For the Year Ended June 30, 2012 (Prepared for United Way)

					Programs
	Total Agency	Total Programs	Develop- mental Training	Foster Care	Supported Employment
Depreciation	\$ 1,171,414	\$ 991,300	\$ 154,105	\$ 72,028	\$ 8,575
Total functional expenses before allocation of administrative expenses	26,123,023	23,045,851	3,617,324	7,692,970	713,199
Allocation of administrative expenses		2,994,614	377,781	1,200,569	74,994
Total functional expenses	\$ 26,123,023	\$ 26,040,465	\$ 3,995,105	\$ 8,893,539	\$ 788,193

See independent auditor's statement of responsibility for supplementary information.

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1	Community Integrated Living rrangement	S	ommunity upported Living rangement		Respite	Seç	guinCares		Seguin terprises	ind-raising and velopment		Admin- istrative
\$	618,824	\$	1,461	_\$_	16,939	\$	39,262	\$	80,106	\$ 9,057	\$	171,057
	8,648,368		355,887		122,051		885,052	1	,011,000	749,513		2,327,659
	1,097,792		54,804		13,076		120,601	_	54,997	 (666,955)	_	(2,327,659)
\$	9,746,160	\$	410,691	\$	135,127	\$ 1	,005,653	\$ 1	,065,997	\$ 82,558	\$	

Seguin Services Schedule of Public Support and Revenues For the Year Ended June 30, 2012

					Programs
	Total Agency	Total Programs	Develop- mental Training	Foster Care	Supported Employment
Purchase of service	\$ 12,837,568	\$ 12,837,568	\$ 3,426,724	\$ -	\$ 215,669
Rehabilitation services	32,761	32,761	-	-	32,761
Department of Children and Family Services	8,740,316	8,740,316	-	8,740,316	-
Economic Development Grants	120,898	120,898	-	-	-
Community Block Grants	293,600	293,600	-	-	-
Community Mental Health Act (708):					
Oak Park	39,883	39,883	17,309	_	9,998
Berwyn	53,925	53,925	26,333	-	-
Cicero	10,000	10,000	5,000	-	5,000
River Forest	8,500	8,500	6,400	-	-
Riverside	7,500	7,500	750	-	6,750
Proviso	106,644	106,644	8,995	-	-
Contributions:					
United Way	56,540	56,540	-	-	_
Other	2,149,748	2,067,897	806,643	34,511	401,492
Work contracts	35,636	35,636	-	-	35,636
Client fees:					
SSA and SSI	1,875,002	1,875,002	-	-	-
Rental income	69,755	69,755	44,718	-	-
Program	163,506	163,506	47,887	-	10,239
Interest income	25,401	1,719	4	_	-
Vending machines	5,056	5,056	-	-	5,056
Other	293,401	354,674	7,435		5
	\$ 26,925,640	\$ 26,881,380	\$ 4,398,198	\$ 8,774,827	\$ 722,606

See independent auditor's statement of responsibility for supplementary information.

Community Integrated Living Arrangement	Su	ommunity upported Living angement	Respite		SeguinCares		Seguin Enterprises		Fund-raising and Endowment		Admin- istrative	
\$ 8,052,260	\$	434,872	\$	179	\$	707,864	\$	-	\$	-	\$	-
-		-		-		-		-		-		-
-		-		-		-		-		-		-
-		-		-		120,898		-		-		-
293,600		-		-		-		-		-		-
6,800		-		5,776		-		-		-		-
-		2,404		-		-		25,188		-		-
-		-		2,100		-		-		-		-
-		-		-		-		-		-		-
-		-		97,649		-		-		-		-
25,040		-		_		_		31,500		-		_
298,318		400		-		1,600		524,933		81,851		-
-		-		-		-		-		-		-
1,748,735		-		-		126,267		-		-		_
25,037		-		-		04.070		-		-		-
80,404		-		-		24,976		-		-		-
1,715		-		-		-		-		23,682		-
1,531		<u> </u>				15,750		329,953		(61,273)		<u> </u>
\$ 10,533,440	\$	437,676	\$	105,704	\$	997,355	\$	911,574	\$	44,260	\$	<u> </u>

Selden Fox, LTD.

A PROFESSIONAL CORPORATION
CERTIFIED PUBLIC ACCOUNTANTS
619 Enterprise Drive
Oak Brook, Illinois 60523-8835

630-954-1400 630-954-1327 FAX email@seldenfox.com www.seldenfox.com

INDEPENDENT AUDITOR'S STATEMENT OF RESPONSIBILITY FOR GRANT REPORT

Board of Directors
Seguin Services and
Mr. Gary Beckman
Office of Contract Administration
Illinois Department of Human Services
Springfield, Illinois

We have audited the financial statements of Seguin Services as of and for the year ended June 30, 2012, and have issued our report dated November 12, 2012. Our audit was performed for the purpose of forming an opinion on the financial statements as a whole. The "Grant Report" for the state of Illinois for the fiscal year ended June 30, 2012 is presented for purposes of additional analysis, as required by the Illinois Department of Human Services, and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, this information is fairly stated in all material respects in relation to the financial statements as a whole.

Selden Fox, Ltd.

November 12, 2012

Seguin Services

Schedule of Grant Allowable Costs (Illinois Department of Human Services) FEIN: 36-2894174

For the Year Ended June 30, 2012

Contract Number	Funded Af Specia Pro	Grant Services RRA Al Project ogram ARA041	All Other Programs		nagement and General	Total
Direct Program Expenses	\$	20,686	\$ 23,025,165	\$ 3	,077,172	\$ 26,123,023
Allocate Management and General Costs (Note 1)		<u>-</u>	2,994,614	(2	,994,614 <u>)</u>	<u>-</u>
Subtotal		20,686	\$ 26,019,779	\$	82,558	\$ 26,123,023
Less unallowable costs		-				
Add other approved uses						
Total allowable costs	\$	20,686				
Special provisions		None				
Interest earned	\$					

Note 1: Management and General costs are allocated based on salary and stipend expense within each specific program.

See independent auditor's statement of responsibility for Grant Report.

Seguin Services

Schedule of Unallowable Costs (Illinois Department of Human Services) FEIN: 36-2894174

For the Year Ended June 30, 2012

		DHS Grant Funded Services		
		RRA		
	•	al Project		
		ogram		
Contract Number	40CN	1ARA041		
Unallowable costs:				
Compensation of governing body	\$	-		
Entertainment		-		
Association dues		-		
Meetings and conventions		-		
Fund-raising		-		
Bad debt		-		
Charity and grants		-		
Unallowable interest		-		
Inventories		-		
Depreciation on DHS-funded assets		-		
Cost of production		-		
In-kind expenses		-		
Alcoholic beverages		-		
Personal automobiles		-		
Fines and penalties		-		
Personal use items		-		
Lobbying		-		
Unallowable relocation		-		
Gratuities		-		
Political contributions		-		
Related party transactions		-		
Conflict of interest items		-		
Unallowed cost due to contract restrictions		-		
Unallowable costs - federally funded contracts				
Total unallowable costs	\$	-		

If no unallowable costs are listed, sign and date as follows:

I certify that no unallowable costs are included in either direct costs or allocated Management and General costs on the Grant Report.

Signature Loley

November 12, 2012

Date

Thomas L. Foley, Executive Vice President

Printed Name and Title

See independent auditor's statement of responsibility for Grant Report.